

Yasser Aboismail - GC and Head Of Compliance, Head Of Group Human Rights Office, Schindler Group

I am a seasoned legal professional with extensive experience in offering legal advice across broad range of business areas encompassing commercial, corporate, M&A, employment, antitrust & competition, compliance, and general business. My career has been focused on leading rigorous efforts aimed at accelerating growth, mitigating long-term risks, and cultivating an enterprise-wide compliance culture. As an articulate communicator, I play a critical role in persuasively negotiating to provide firms with advantageous suggestions that can result in beneficial outcomes. Besides this, I excel at establishing relationships with stakeholders, governmental authorities, and public sector entities to achieve long-term goals.

## Strategic Highlights:

• Selected by Legal500 as one of the most influential 100 general counsels in the Middle East. Named as the General Counsel of the Year by Legal Era and Law.Com.

• Trusted business advisor; recognised for steering businesses towards right direction by orchestrating roadmaps pertinent to corporate governance, commercial transactions, M&A, joint ventures, and foreign direct investments in compliance with state laws and organisational policies.

• Subject Matter Expert in ensuring compliance with key procedures, negotiating contracts and agreements, and implementing constructive strategies to ensure alignment with stakeholders prior to signing any deals.

• Articulate communicator with expertise in negotiating contracts, conducting research, and producing comprehensive documentation.

• Credible track record of serving on numerous boards and committees, enhancing decision making and building consensus to drive key initiatives surrounding commercial, corporate legal, and compliance aspects.

• Eloquent speaker acclaimed for engaging with legal community to share expertise across different conferences